

# CASE STUDY - TeleHealth

## SUMMARY

CorVitals offers a unique cardiac monitoring solution that required the right connectivity partner who could understand their unique business model and use case.

Choice IoT took the time to ensure the solution would be profitable and allow CorVitals the flexibility to scale their growth.

Partnering with Choice IoT resulted with better deployments and simplified management with their CAMP™ portal.

## CORVITALS

*Choice IoT simply performs their job well: they are reliable, offer an easy to use solution at an affordable rate, and their service has met our growth needs. Their CAMP platform improves our speed of activations, our data usage management, and our bottom line.*

***In other words, Choice IoT meets our needs on all fronts***

*John Both, CEO  
CorVitals Inc.*

## O V E R V I E W

In Healthcare, timing is everything. Getting up-to-the-second patient cardiac information collected and sent to clinical care specialists was a market that needed innovation. CorVitals was the **first company to develop a sophisticated platform using a disposable, wearable biosensor for cardiac monitoring**. Getting that critical heart data in real-time was a key factor in making their solution a success.

## C H A L L E N G E S

CorVitals was investigating some real issues: can this solution capture and manage to transmit the data in a timely and reliable manner? Can the economics of using cellular IoT make this solution not only a viable one, but a profitable solution? What IoT platform could provide the insight necessary to manage all the thousands of lines provided to patients, while still remain an easy to use experience?

## S O L U T I O N

Choice IoT brings value in understanding, identifying and providing connectivity solutions in the rapidly emerging IoT market. Choice offered competitive price points with no surprises that provided flexibility in giving CorVitals the efficient data plans needed to accomplish their profit margins.

With a single pane of glass platform to easily manage their devices, Choice's connectivity and management platform CAMPTM allowed them to quickly deploy new users and effectively maintain control of their data costs. CAMP is accessible from any mobile browser and allows partners the ability to activate SIMs quickly on all wireless network carriers, while providing visibility into data usage with detail reports and alerting capabilities, helping streamline operations and improving cost controls.



Learn more about  
how Choice IoT is  
simplifying  
IoT Connectivity

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